

FIN - SOLE SOURCE

Status
MANAGER

Requesting Department:
FIRE

Submitted By:
Jenna White

Date Created
04/30/2024

Vendor Name:
NAFECO

Address:
505 MCCORMICK DRIVE, GLEN BURNIE, MARYLAND 21061

E-mail:
LUKE.REAVES@NAFECO.COM

Phone:
8006286233

Price
\$17,160.00

Account String *
132-22045-546102-22-53-522030-000-000

Description
ANNUAL SERVICE OF HOLMATRO EXTRICATION EQUIPMENT

1.) Uniqueness of vendor's item/service. How is this vendor the only vendor uniquely qualified to provide the product or service:

The former authorized dealer, Purchase Point, sold to NAFECO. NAFECO is now the sole authorized dealer for sales and service of Holmatro products in Florida.

2.) Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable:

The Fire Department has created a standardized platform for equipment using Holmatro Rescue Equipment. This allows for unified training, standardized parts, repair and preventative maintenance. Multiple different manufacturers would require cross training and scheduling of multiple vendors for preventative maintenance and/or repair. Holmatro only recommends using the current authorized dealer for purchase and service of Holmatro products. If an unauthorized source is used, the Holmatro Lifetime Warranty will be void.

3.) Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:

The Fire Department will continue to evaluate all manufacturers' products and services. We will chose the best products available based on cost-benefit analysis, industry best practice, warranty, performance, and ease of use for the end user.

Attachments (3)

FIN - ATTACHMENTS - SOLE SOURCE
[FIN - ATTACHMENTS - SOLE SOURCE - 4/30/2024](#)
[FIN - ATTACHMENTS - SOLE SOURCE - 4/30/2024](#)
[FIN - ATTACHMENTS - SOLE SOURCE - 5/20/2024](#)

Approval: Budget
Jennifer Waters

Date
5/8/2024
8:41:13
AM

Approval: Procurement Buyer
Kim Swartz

Date
5/21/24

Approval: Director
Mike Russell

Date:
05/21/202
4

Approval: Procurement Manager
Wanda Roop

(not to exceed
\$50,000.00)

Date
06/18/202
4

Approval: City Manager

(not to exceed
\$100,000.00) without
Council Approval

Date

Procurement Staff

**Procurement Staff
Assigned**
KSWARTZ

**Council Agenda
Date**

Council Action

Resolution #

Purchase Order #

Procurement Comments:

Council authorization required if exceeding \$100,000.00